

FOY'S EPICS EVENTS

In this issue:

V9 IS LIVE!	2
SAN ANTONIO CONFERENCE ROUND UP	3
EPICS V9 WEBINARS	
EPICS TRAINING OPPORTUNITIES	
EPICS CUSTOMER LIST	6



V9 Is Live!

V9 has finally been released into the wild! We were excited to formally announce its availability in April at the 2014 EPICS User Conference: 'The Future is Now.' We feel that we have struck a great balance between maintaining V8 user familiarity while at the same time providing many enhancements and new features, including a much more intuitive/user friendly experience. This means that



making the transition from V8 to V9 should be a fairly smooth one with only minimal training needed. As you read on, you'll see that we are offering a number of helps to make that transition even easier.

As we work to accommodate everyone in updating to EPICS V9, the first thing we need you to do is to <u>contact us</u> to be added to the update list so that we can place you in our queue and then contact you to discern the amount of Foy Support required to make the transition. Each update will be on a case by case basis with a priority given to the order of contact.

Once you have <u>contacted us</u> to be placed in the queue, you will receive a "Checklist for Preparing to Update to EPICS V9". It outlines the things that need to be considered in completing the update process. It will also help you to estimate the time that will be required and the type of assistance you will need. You'll then be asked to complete a short survey with some important questions such as estimated dates for testing and golive, and what type of assistance (on-site, online, none) you anticipate needing. The sooner you contact us to be placed in queue, the sooner we can begin assessing and planning your update process.

To help with the transition, we are making several additional support options available to you, including an on-site visit if needed, online support to setup your test database and install V9, and online custom training.

- Remote assistance for installing the required test database will run anywhere from \$200 \$800, depending upon the amount of time involved.
- We will provide customized webinar training for your users at the cost of \$150 per hour.

Volume 18, Issue 1 Page 2 of 6

• On site visits can be arranged to assist with going live and/or user training. The cost for on-site assistance would be \$1,500/day + \$500 + travel expenses.

All of this and more is detailed for you when you contact us to begin the update process.

Let us know soon! As of the publishing of this newsletter, we have 9 customers in queue, 6 customers in the update process, and 2 customers live with V9. You can visit our website at V9 Update Availability to see current information and contact us to begin your update process.

We are proud of EPICS V9, the first complete re-write of our software in over 14 years, and we are excited for you to experience the tremendous enhancements and new features.

San Antonio Conference Round Up



EUC 2014 – 'The Future is Now', was a great success! We had a full house with 62 attendees representing customers from 18 American states and 6 more countries worldwide, including Australia, Canada, El Salvador, Malaysia, New Zealand, and Nigeria. In addition to unpacking the enhancements and new features of V9, we kept our running tradition of

conducting a special training class on the final day of the conference. This class was designed to give users and administrators a head start in preparing for the transition to V9. The class was divided into 5 key topics: EPICS V9 Basics, Customer Service, Production Control, Posting Production (including Pack/Ship), and Administration. The class was well attended and many commented about how helpful the information was. These same topics will serve as the basis for the upcoming V9 Webinars. You can read more about that in the next section.

We received some great new wishlist items at this year's conference and we look forward to publishing the results once we receive all of the votes. V9 not only offers an immediate upgrade (which already contains a host of former wishlist items), but a new platform has already paved the way for future enhancements and new features. We want to especially thank those who attend the conference and participate in this formal

Volume 18, Issue 1 Page 3 of 6

wishlist process, which is as follows: Users attending the conference develop a list of new features and changes they would like to see in EPICS. This list is then sent to all EPICS customers, who rank the proposals. The consolidated final rankings become the Foy priority list for the next year.

Be on the look out for more wishlist information soon!

We are always looking to improve our conferences and we appreciate the feedback we receive from our customers. This year the response was overwhelmingly positive. Many

expressed their appreciation for the opportunity to network with other EPICS users to discuss ways of handling unique scenarios or tackling challenging processes. We are considering ways to offer customers even more time to interact and network at the 2015 conference. If you have any specific suggestions for networking, including topics you would like an opportunity to discuss with other users, please contact us and let us know!



You can access the 2014 conference slides and pictures here.

We are already eagerly anticipating **EUC 2015**. Stacy is on her way to Nashville, TN to pick out a nice hotel, and we'll have the exciting conference details for you later this



year. So grab your boots and hats and mark your calendars to join us next year for EUC 2015 in Nashville, TN - April 12th – 15th.

And remember, if you have ideas for discussion topics or even conference session topics, be sure to contact us and let us know!

Volume 18, Issue 1 Page 4 of 6

EPICS V9 Webinars

A new round of live <u>EPICS V9 webinars</u> are now available. As previously mentioned, the topics are: EPICS V9 Basics, Customer Service, Production Control, Posting Production (including Pack/Ship), and Administration.

Please visit our <u>Webinar</u> page to see the schedule and to register. These 45 to 60 minute webinars are designed to help with making the transition from EPICS V8 to V9. This is a convenient and very low-cost method for training personnel on specific tasks.

The cost is only \$50 per login, so fire up the projector in the conference room or gather a crowd around a large monitor and join in the discussion. Webinar sessions are limited to 26 logins, so register early.

If you are unable to attend, you will have two options: 1) Purchase the recording of the webinar for \$50 – the same cost as a login. 2) Wait and attend the next live round which will be available shortly after this round concludes.

Our international customers will continue to have free access to the recorded webinars. We recently sent out an email with the new link and login information for downloading recorded webinars. If you are one of our international customers and did not receive this information – please <u>contact us</u> and let us know. We'll get that information right out to you.

EPICS Training Opportunities





EPICS classroom training sessions are held at the Foy Inc offices in Farmersville, Texas. The next class is scheduled for June 23-26, and you must register for this class by June 9th. Several customers have already registered and space is limited, so the sooner the better. This is a **V9** training class. If you anticipate the need for a V8 training class, please let us know at info@foyinc.com.

Please visit the <u>Classes</u> page of our website for more details EPICS and Report training.

Volume 18, Issue 1 Page 5 of 6

EPICS Customer List

On any given day EPICS is helping over 14,000 people at 98 extrusion plants around the world.

Aacoa Extrusions - Niles, Michigan Aerolite Extrusion - Youngstown, Ohio

Alenco – Bryan, Texas

Almag Aluminum Inc. - Brampton, Ontario

Almax Aluminium - Brisbane, Australia

Altec - Jeffersonville, Indiana

Aluminio de Baja California (ABC) - Tijuana, Mexico

Aluminio de Centro América - San Salvador, El Salvador

Aluminio Del Caribe-San Juan, Puerto Rico

Aluminum Extrusions Inc - Senatobia, Miss.

American Aluminum Extrusions - Canton, Ohio

American Aluminum Extrusions - Beloit, WS

American Aluminum Extrusions - Roscoe, Illinois

Anaheim Extrusions (UMEX) - Anaheim, California

APEL Extrusions Ltd. - Calgary, Alberta

APEL Extrusions - Portland, Oregon

Apex Aluminum Extrusions - Langley, BC, Canada

Arch Aluminum - Miami, Florida

Architectural & Metal Systems - Cork, Ireland

Ascend Custom Extrusions - Wylie, Texas

Astro Shapes – Struthers, Ohio

Benada Aluminum – Medley, Florida

Bristol Aluminum - Levittown, Pennsylvania

Briteline Extrusions - Summerville, S. Carolina

BRT Extrusions - Niles, Ohio

CanArt - Brampton, Ontario

Capral Extrusions - Angaston, Australia

Capral Extrusions - Penrith, Australia

CanArt - Tecumseh, Ontario

Central Aluminum - Columbus, Ohio

Claridge Products - Harrison, Arkansas

Crown Extrusions, Chaska, Minnesota

Crystal Extrusion Systems - Union, Missouri

EFCO - Monett, Missouri

Extrudex - Weston, Ontario

Extrudex - Berniéres, Quebec

Extrudex - North Jackson, Ohio

FISA - Guayaquil, Ecuador

Frontier Aluminum - Corona, California

G. James - Brisbane, Australia

G. James - Sydney, Australia

Hulamin - Pietermaritzburg, South Africa

Hulamin - Capetown, South Africa

Hulamin - Olifantsfontein, South Africa

Independent Extrusions (INEX) - Hamilton, New Zealand

Independent Extrusions (INEX) - Brisbane, Australia

Independent Extrusions (INEX) - Melbourne, Australia

International Extrusions - Garden City, Michigan

International Extrusion Corp. (UMEX) - Waxahachie, Texas

Jalex - Kingston, Jamaica

Keymark Corporation - Fonda, New York

Keymark Corporation - Lakeland, Florida

Keymark Corporation - Orlando, Florida

LCI – Goshen, Indiana

MI Metals, Inc - Smyrna, Tennessee

MI Metals, Inc - Millersburg, Pennsylvania

MI Metals, Inc - Oldsmar, Florida

MI Metals, Inc - Prescott Valley, Arizona

MI Windows and Doors - Carrollton, Texas Mid-America Extrusions - Indianapolis, Indiana

Midwest Aluminum - Withee, Wisconsin

Nanshan America – Lafayette, Indiana

Nigalex - Lagos, Nigeria

Non-Ferrous Extrusion - Houston, Texas

Oldcastle (Vista Wall Arch. Products) - Midway, Tennessee

Oldcastle (Vista Wall Arch. Products) - Terrell, Texas

Orrvilon (Holtec) - Orrville, Ohio

Patrick Metals (UMEX) - Mishawaka, Indiana

Pennex - Leetonia, Ohio

Pennex - Wellsville, Pennsylvania

Perfiles de Aluminio. - San Juan, Puerto Rico

Postal Aluminum – Cassopolis, Michigan

Press Metals - Cumming, Georgia

Pries Enterprises - Independence, Iowa

PT Alumindo Perkasa - Jakarta, Indonesia

PT Indal - Surabaya, Indonesia

Profile Extrusions - Rome, Georgia

Profile (RJS Precision Ext.) - Phoenix, Arizona Schimmer Metal - Bangkok, Thailand

Selaco Aluminium - Johar, Malaysia

Service Center Metals - Prince George, Virginia

Sierra Aluminum – Fontana, California

Silver City Aluminum -- Taunton, Mass

Sierra Aluminum – Riverside, California

Spectra Aluminum – Bradford, Ontario

Star Extruded Shapes, Canfield, Ohio

Superior Extrusion - Gwinn, Michigan

Superior Metal Shapes - Chino, California

Sun Valley Extrusions - Los Angeles, California

Tecnoglass - Barranquilla, Columbia

Taber Extrusions - Gulfport, Mississippi

Taber Extrusions - Russellville, Arkansas

Tifton Extrusions - Tifton, Georgia

Tri-City Extrusion - Bristol, Tennessee

Tubelite - Reed City, Michigan

Universal Molding (UMEX) - Downey, California

Vitex - Franklin, New Hampshire

Wakefield Engineering - Pelham, New Hampshire

Western Extrusion - Carrolton, Texas Zarbana Industries - Columbiana, Ohio

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Page 6 of 6

Volume 18, Issue 1